

Media Release



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JT develops global IoT network with Immarsat

IT and Inmarsat have announced the formation of a new strategic partnership to deliver a total connectivity solution for Internet of Things (IoT) technology. The global network will combine Inmarsat's existing satellite communication infrastructure and cellular data provided by JT. This will enable Inmarsat's customers to access a global connectivity network from a single provider to deliver the next generation of IoT technology.

JT SIM cards now power over 1.4 million devices worldwide. The majority of these are connected to the Internet of Things – a global network of 'smart' devices sending and receiving data, from heart-rate monitors in Canada to payment systems in East Africa.

Tom Noel, Managing Director of JT International, said: "We are delighted to be supporting Inmarsat in rolling out a global connectivity solution, to support its IoT network. With over 600 direct roaming partners, we can offer a multi-network communications solution that spans almost every country in the world, and our M2M (Machine-to-Machine) SIM solution is purpose built to deliver the connectivity required for IoT. We are looking forward to taking this partnership with Inmarsat forward and continuing to service our customers with high-speed, reliable connectivity, wherever they are in the world."

Paul Gudonis, President of Inmarsat Enterprise, said: "This is a hugely important partnership for Inmarsat. Integrating a global cellular solution with our satellite communication network means that we can provide all of the connectivity necessary for an IoT installation, to anywhere in the world. This gives us a much more powerful offering when we bring our IoT solutions to the market, as it means our customers only need to liaise with one provider, not go to one company for satellite connectivity and another for cellular data."

In the first demonstration of the transformative potential of a global IoT network, JT and Inmarsat have worked with Actility to establish a smart city initiative in Kigali, Rwanda. The satellite-enabled, city-wide IoT network utilises JT's M2M SIM cards within Actility's base stations



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to create the connectivity gateways required for IoT applications. This connectivity solution has enabled a variety of large scale IoT projects to be deployed in Kigali, including a smart bus project, real-time monitoring of air pollution level, precision farming and a connected surveillance system.

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About Inmarsat

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat operates around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange. For more information, please visit www.inmarsat.com.

About Inmarsat Enterprise

Inmarsat Enterprise is enabling the connected world. Focusing on the provision of satellite connectivity and IoT solutions for land-based businesses, Inmarsat Enterprise operates globally across a diverse set of sectors including agritech, aid and NGO, energy, media, mining and transport.