

Media Release

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JT wins Best Cloud Service of the Year Award

JT has won the top category at this year's Telco Cloud Forum Awards – the leading awards ceremony for telecoms companies offering cloud-based services. It is the second year of success for JT: last year, at the inaugural awards, it won the Best Go-to-Market Cloud Strategy Award for its eGaming Cloud Platform.

This year, JT has gone even further: winning the flagship Best Telco Cloud of the Year Award for its ground-breaking Cloud Private Network Connection (CPNC) and shared-platform service, both launched during 2016.

JT added CPNC to its cloud offering in response to client demand for dedicated private network connectivity to enable them to access their cloud services using an efficient, dedicated connection rather than over the internet.

JT shared-platform service, running across Jersey, Guernsey and London, allows clients to connect their existing networks to JT's platform. Previously, clients had to redeploy their own dedicated connectivity into JT's Cloud but now they can connect, easily and securely via plug-and-play mechanisms, multiple offices in multiple jurisdictions into the cloud.

These new services have already generated significant extra revenues for JT.

Paul D Taylor, Managing Director of JT's Global Enterprise Business Unit, said: "JT has invested over £50m in our Channel Island-based data centre facilities and fibre connectivity. Being named Best Telco Cloud of the Year is a clear

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endorsement that JT's approach is the right one, and I'm pleased to say that our ever-growing list of clients agree.

"I'd like to congratulate our JT Cloud team for all their hard work in creating a superior platform which provides a secure environment for both established and start-up organisations under regulation, particularly in the eGaming sector. Supporting this sector is proving to be a real growth area for JT and we will continue to innovate to deliver the services our customers rely upon to move forward."

ENDS

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Notes to Editors

<u>The Telco Cloud Forum</u> is organised annually to provide a meeting place for leading global telco cloud providers and their channel partners to network and discuss their challenges and the way forward. Held on 25-27 April in London, the Forum incorporated the awards ceremony.

JT Cloud was the first Channel Island enterprise-class 'Infrastructure-as-a-Service' platform, allowing companies of any size to place critical data services and applications into JT's stateof-the-art data centres in Jersey and Guernsey.

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