



Media Release

16 December 2016

JT wins major Cisco award for being top partner of global technology leader

JT has been named one of the top partners within EMEA by one of the world's largest technology companies. JT has been recognised by Cisco Systems – the global leader in IT infrastructure hardware, software and services – by winning its EMEA **Partner Plus Prestige** programme ahead of some very large UK partners. It puts JT in the top ten per cent of best performing Cisco partners.

JT won its UK category by obtaining key certification and meeting performance criteria, coupled with overall sales performance. The company received its award at a recent conference held in the Seychelles. JT were invited with 80 other Cisco partners from across Europe, the Middle East and Asia to attend several workshops, one-to-one coaching sessions and network with key Cisco executives.

This was an invite-only conference aimed at partners who work in Cisco's designated 'Commercial' sector – customers with 250-2,000 employees that meet sales, services and training targets.

David Simpson, Product and Vendor Manager for JT Group, who received the award, said: "Being a Partner Plus is not only recognition of JT's capability with Cisco products, it also gives us exclusive access to advanced architectures, training, expertise, software and services. With Cisco's support, we can pass on these tailored benefits to our customers, helping to grow sales and maintain JT's position as a small but global operator."

Karin Surber, Global Partner Manager, Cisco Systems Inc. said: "JT was one of the fastest growing Cisco partners globally in the Commercial Segment for the 2016 Fiscal Year. They are recognized as a Winner's Circle Partner – one of only 0.5% partners world-wide that earned this status. This is an incredible accomplishment as there are over 50,000 Cisco partners who sell into the commercial Space for Cisco world-wide.

We congratulate JT for their incredible performance and thank them for their continued partnership."

END



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Notes to Editors

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Caption for photo: JT receives its award in the Seychelles (left to right): John Donovan (Cisco Chief Operation Officer), Andy Brocklehurst (Cisco, Europe, Head of Collaboration, Middle East and Asia), David Simpson (JT Group, Product and Vendor Manager), Dave Sponge (Cisco UK, Regional Sales Manager) and Milo Sacher (Cisco, Vice-President EMEA, Partner Organisation).

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