



# Media Release

15 July 2016

## **JT's CISCO EXPERTISE REACHES NEW HEIGHTS**

JT has become the first provider in the Channel Islands to achieve the coveted 'Advanced Collaboration Architecture Specialisation' recognition from global technology provider Cisco. This has been granted to JT in recognition of them having reached this specialist level for delivering collaboration solutions to its global clients.

JT became a Certified Partner with Cisco 15 years ago and has continued to grow and develop its expertise and solutions in this field. Mark Stuchfield, JT Global Design Solutions Manager, said "JT's Global Enterprise team have fulfilled the new training requirements to sell, design and deploy comprehensive Cisco Collaboration solutions and we will continue to invest in and develop our highly skilled engineer and consultancy teams to meet our customers future needs. This commitment to ongoing development and training ensures we are delivering the highest standard of Cisco services to our customers."

Paul D Taylor, Managing Director of Global Enterprise at JT said: "Cisco is the largest networking company in the world and we've been partnering with them for more than 2 decades now. Our partnership with Cisco is central to helping us deliver the very best solutions for our global customer base. We pride ourselves on being Cisco experts so to achieve this new level in their partner programme helps differentiate JT from other voice, data and video providers in the market and reinforces our advanced capabilities."

JT's sales, engineering and technical teams have collectively put in the time and effort to reach Cisco Collaboration Architecture Specialisation status. JT has also been recognised at an international level for their staff having achieved the highest level of certification offered by Cisco Systems Ltd through gaining Cisco Certified Internetwork Expert Data Centre (CCIE Data Centre) certification and also Cisco Certified Internetwork Expert Routing and Switching (CCIE Routing and Switching).

JT will continue to encourage its teams to undertake this commitment to training and professional development in order to maintain these high standards.

JT's partnership with Cisco, like its other major strategic partnerships, is central to helping ensure JT's global growth is matched by local expertise. Alongside their annual recertification programme and independent customer satisfaction surveys, JT ensures its customer receive the best possible product range matched with the highly technical expertise required.

[www.jtglobal.com](http://www.jtglobal.com)

JT (Jersey) Ltd PO Box 53, No 1 The Forum, Grenville Street, St Helier, Jersey JE4 8PB  
JT (Guernsey) Ltd 24 High Street, St Peter Port, Guernsey GY1 2JU



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As a Cisco Advanced Collaboration Architecture Specialised Partner, JT has demonstrated its investment in the training and are now well positioned to help customers achieve their strategic goals, improve their business processes and boost their organisational efficiency.

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From left to right: Dave Simpson, Michael Masterson, Stafford Slater, Heath Perrett, Arian Cadoret and Richard Jackson. Keith Renouard and Ronnie Loraine were not able to attend the photograph but were members of the team who trained for the specialisation.

To find out more about JT's Cisco solutions visit [www.jtglobal.com/business](http://www.jtglobal.com/business) or contact our team of experts on +44 1534 882345.

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JT (Jersey) Ltd PO Box 53, No 1 The Forum, Grenville Street, St Helier, Jersey JE4 8PB  
JT (Guernsey) Ltd 24 High Street, St Peter Port, Guernsey GY1 2JU