JT Lab – Enabling Innovation

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JT Lab for Innovation

- JT provides the missing piece in the innovation process: technology companies who need to conduct trials/PoC in a production tier-one carrier network with real customer feedback

- JT is the only tier-one-carrier in the world offering access to it's networks and customer base allowing innovative companies to test and trial their products and services (mobile and fixed infrastructure)

- JT Lab offers a revolutionary and unique opportunity for global technology businesses to access, test and develop products, services and concepts on a Tier-One-Carrier infrastructure, with REAL customers, in REAL time

- JT is the Telco of choice for companies needing access to a small, agile, flexible, friendly operator and its infrastructure and/or resources

JT

Working with JT Lab

Technical validation and Testing
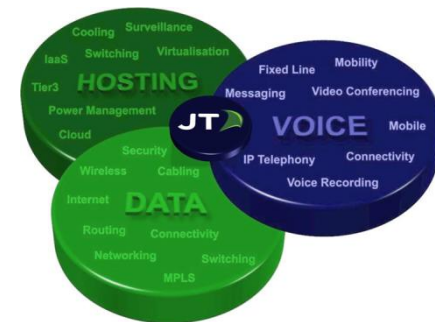
Proof of Concept Testing

Commercial Viability

Early evidence of market validation

Understanding Business Models

Hosting & Launch Platform For UK & Europe

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About JT

- JT operates the largest Tier 1 telecommunications infrastructure based out of the Channel Islands

- Over 120 years' experience in telecommunications

- Next generation infrastructure: Fixed line (NGN), Mobile (NGN), Broadband/ISP, Advanced Connectivity, Hosting, FTTH

- A full service Global Consumer and Global Business Enterprise provider with services covering mobile and domestic fixed line, through to gigabit fibre services and leading-edge data hosting for the e-gaming industry

- £191.6m revenue in 2015

- Employing 600+ professionals

- International offices in Europe, Asia, Australia and the US.

An ideal test bed and springboard to Europe

- Jersey is an Island 100 miles south of Britain and 14 miles west of northern France

- 100,080 person population

- Island size 9 miles x 5 miles

- Self-governing, British Crown Dependency, English speaking & use Pound Sterling currency, but outside the EU

- Eighth highest GDP per capita in the world and broadest demographic spread in the EU

Gateway to Europe

Fastest, most Connected Island in the World

- Gigabit Jersey will provide a 1Gb/sec FTTP connection to 100% of Jersey households and businesses on the island providing the fastest local access network in the world.

- Single ubiquitous access network will support and deliver the fastest, most modern services and applications including:
    - 4K/UHD TV
    - future content services
    - the digital home
    - high growth community based applications

- Enabling E-Government Services such as E-Health, E-Learning

- For all your international needs - test with JT

- Superfast high speed 4G island network.

Digital Jersey

- The role of Digital Jersey:
  - to develop and promote Jersey as a location of choice for digital businesses
  - to diversify the local economy and generating jobs

- Digital Jersey is funded by the Jersey Government
- Innovation Fund Established £5M
- Established to help support and drive the digital economy in Jersey

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JT Lab – Diverse Client Base

- **Rad Group, SecurityDAM**
  - A leading security company offering DDoS Attack Mitigation cloud based service
  - Working with JT infrastructure and JT customer base to further develop and test new security features
- **Comverse**
  - A leading telecom billing company
  - JT provided a deployment test bed for new product and VAS services features prior to full scale deployments
- **UTStarcom**
  - A leading provider of interactive, IP-based network solutions in iDTV, IPTV, Internet TV and Broadband for cable and telecom operators

- JT under NDA and in negotiations with a number of Global 500 companies about opportunities to test Mobile and Broadband based products
- **Compass-EOS**
  - Next-generation networking company.
  - Uses photonic backplane technology, icPhotonics™, the world's first commercial silicon for inter-chip optical interconnect.

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JT Lab

- The Lab is the island - JT is offering access to it's networks and customer base for innovative companies to test and trial their products

- Fast R&D due to roll out of fibre to the home, creating the fastest connected island in the world

- Tier one operator, small, agile, flexible, friendly Telco with state of the art NGN infrastructure - mobile and fixed

- Similar demographics as UK and US

- Access to Mobile and M2M platforms

- No EU data restrictions Heritage of PoC testing

- Tax regime and secure data hosting

TELECOMCOUNCIL
SILICON VALLEY

In partnership with

UK ISRAEL BUSINESS
Creating Opportunities

JT

Find out how JT Lab can help you test, research, develop and launch products and services on a REAL carrier's infrastructure, with REAL customers, in REAL time.

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